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SBGP TODAY

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DATIAN SUBIC OPENS MULTI-MILLION DOLLAR FACILITY



Datian Subic Shoes Inc. formally commenced business operations with a ribbon-cutting ceremony on March 7, 2017. The ribbon-cutting ceremony was attended by Datian President Vincent Chen, SBMA Chairman Martin B. Diño, SBMA Administrator Wilma T. Eisma, SBDMC Chairman Chin Der Ou, SBDMC President Jeff Lin, some SBMA Directors and other SBMA officials, representatives from Datian China and Datian's valued clients.

Datian will be manufacturing branded shoes for export like its parent company, D & T Shoes, which boasts of 30 years experience in the manufacturing of vulcanized shoes. Its manufacturing facility was completed less than two years since the company signed an industrial lease agreement with SBDMC in 2015 to acquire a 4.2-hectare lot in Subic Bay Gateway Park (SBGP) Phase II. The facility is patterned after D & T Shoes' facility in Mainland China. It will have lines for

stitching, and its own rubber compounding, outsoles molding, insoles and arches sponging, rubber gluing and foxing operations.

The company has initially invested US\$10M on its Subic facility. The current 400 workers of Datian will ensure an average production of at least 350,000 pairs of shoes per month including Keds, Converse, Sperry, and Vans shoes for the American market and Hugo Boss and Dr. Martens for the European market. The company is confident that it can increase number of workers to 2,500 within the first five years of operations.

Datian is the first of a new batch of Phase II locators to start operations. These include Mabuhay Interflour Mill Inc., Xantheng (Subic) International Corporation and Blue Oak Logistics and Property Management Inc.

SBGP News

SBDMC CELEBRATES ITS 23RD ANNIVERSARY



SBDMC commemorated its 23rd anniversary on July 7, 2017 by holding the annual Fun Run. Unlike the 2016 Color Fun Run though, this year's Fun Run challenged the speed and stamina of the more than 120 participants from SBGP locators, SBMA and service providers. The runners braved the heat, the distance and the steep Hill One to finish the race.

The runners started at SBDMC parking area, went around Subic Bay Gateway Park Phase I and ended in front of MCOM Building. Along the way, the male runners had to stop at the stations in Apollo, Standard Factory and PACTEC while stations for female runners were set up in Hill One, Tailin and Wistron.

The top male winner, Mr. John Michael of Overgaard Subic, Inc., clocked 28:26 in the 6.4-kilometer run. The fastest female runner, Ms. Regina Mendez of Nakano Tonyeh International, Inc., finished the 3.8-kilometer run in 27:40. The next 8 male and 8 female runners likewise received cash prizes.

The Fun Run was followed by Zumba then the awarding ceremony. Aside from the winning runners, SBDMC gave several special awards. Cresc, Inc. entered 15 runners and won the most participative group. The energetic group from Nakano Tonyeh International, Inc. bagged the Best Zumba Group Performer award. Mr. Jar-Ar Yumul and Ms. Irish Ann Tugade were adjudged the Best Zumba Male Performer and Best Zumba Female Performer, respectively.

The last activity was the boodle fight with the runners gathering around long tables full of food.

SBMA KEEPS UPBEAT MOOD IN 1ST HALF

July 11, 2017



The agency continues to perform well across all aspects of its performance during the first half of the year

SUBIC BAY FREEPORT — Good news kept coming out of the Subic Bay Freeport in the first half of this year, as the Subic Bay Metropolitan Authority reported continuing growth in revenue, dividends, investments, exports and tourism.

In a report to President Rodrigo Duterte, who is set to make his first State of the Nation Address onJuly 24, the SBMA indicated increases in all aspects of its performance from January to May this year, said SBMA Administrator Wilma Eisma.

She said that in terms of the agency's financial performance, it recorded a 7.7 percent growth in revenue from a total of P1.16 billion in the first five months last year to P1.25 billion in January-May 2017, and a 3.4 percent increase in operating income for the same period.

"But the most revealing item here is SBMA's net income which went up by more than 126 percent, because from the P106.27 million that was recorded in January-May 2016, we're now at P240.21 million in just the first five months this year," Eisma said.

"Apparently—and this cannot be denied—the SBMA has continued well in its growth path in the last few years and we are actually breaking old records here,"

Eisma also said that because of the upsurge in its financial performance, the SBMA has managed to contribute bigger shares to the government than ever before.

This includes a 30.58 percent increase in the revenue shares to local government units that went from P115.22 million in the first half last year to P150.46 million this year; and a 30.42 percent increase in the government's 3% share from the gross income earned in the Subic Bay Freeport, which rose from P178.37 million in January-May 2016 to P232.63 million in the same period in 2017.

Still, the dividends paid by the SBMA to the national government through the Bureau of Treasury, Eisma added, reached a huge 352.7 percent increase, as actual remittances grew from P145.91 million to P660.69 million.

Eisma said the favorable financial picture in Subic also extended to new investment commitments, which surged by 642 percent from P5.6 billion in January to May 2016, to P40.55 billion in January-May 2017. Likewise, the number of new business locators grew by 58, bringing the total number of Subic-registered businesses to 1,527, while expansion projects of existing locators jumped by 85 percent, or from 13 last year to 24 this year.

"The huge increase in new investment commitments is due primarily to the approval of the investment project of Dynamic Konstruk International Eco Builders Corp. (DKIEBC), which amounts to P39.92 billion," Eisma explained.

DKIEBC will engage in general construction, renewable energy and industrial hub development at the Rodondo Peninsula, with projected employment ranging from a minimum of 10,000 to a maximum of 50,000.

Eisma said other major business developments in Subic this year included the soft opening of Datian Subic Corp.'s shoe factory, which now employs 1,000 workers; the ground-breaking of Toyota Subic, Inc.'s P150-million multi-level showroom and service center; the start of Teekay Swan's and JOVO's ship-to-ship transfer operations with an expected annual port revenue of P200 million; and the start of DM Leisure corp.'s P4.6-billion golf course and leisure complex project.

Meanwhile, the SBMA also gave positive reports in tourism, with a 1 percent increase in visitor arrivals and a 3 percent growth in actual revenues that stood at P10.54 million in January-May 2017.

Relative to tourism, Eisma also reported that the Subic Bay Freeport became the first free port zone in the country to have declared non-smoking zones in compliance with President Duterte's EO 26 that called for the establishment of smoke-free environments in public and enclosed places. (30)

EVERGREEN LINE STARTS KAOHSIUNG-SUBIC ROUTE



The MV Cape Fulmar, docked at the New Container Terminal-2, positions itself near the huge gantry cranes on Wednesday to unload container vans in Subic Bay Freeport. The port call made by the ship is the first, marking the start of the Kaohsiung-Subic- Kaohsiung route for Evergreen Lines, the world's 5th biggest shipping line.

Eisma added.

Subic Bay Freeport is now the port of call of global shipping company Evergreen Line, a shipping line based in Taoyuan City in Taiwan, after delivering its container vans on Wednesday, April 21, aboard the 1,440-TEU vessel MV Cape Fulmar.

Touted as the fifth largest shipping firm in the world, Evergreen Line operates in 240 ports in 80 countries, bringing the number of global shipping companies using this premier Freeport to five.

According to Evergreen boarding officer Andy Dela Cuesta, the arrival of Cape Fulmar marked the start of Evergreen's once-a-week rotated schedule from the port city of Kaohsiung in Taiwan to Batangas and Subic in the Philippines, and back to Kaohsiung.

Cape Fulmar, which has berthed at Subic's New Container Terminal (NCT), unloaded 200 twenty-foot equivalent unit (TEU) container vans and 70 forty-foot equivalent unit (FEU) container vans for companies in Subic and Clark like Yokohama, Lepanto Tiles, and Coam Philippines.

Before it departs, the ship will load 39 containers of products for shipment, Dela Cuesta added.

The Evergreen official also said that some of their customers in Manila are now considering putting up ware

houses in Subic, noting the easy access to Subic Freeport via the Subic-Clark-Tarlac Expressway (SCTEX), North Luzon Expressway (NLEX) and Tarlac-Pangasinan-La Union Expressway (TPLEx).

The entry of Evergreen in Subic, according to Subic Bay Metropolitan Authority (SBMA) Administrator Wilma Eisma, "will definitely boost the timely transhipment of goods in Central and Northern Luzon and improve the competitiveness of these areas in terms of the delivery of raw materials and finished products." "Time is one major concern of investors and manufacturers in Central and Northern Luzon—their raw materials should arrive on time and their finished products must be delivered as scheduled. And this is where

The SBMA administrator also said that as her administration is keen on increasing container traffic in the Subic Bay Freeport, the agency is actively promoting the Subic as an ideal shipping port, pointing out that it is the only port in the country's Western seaboard that can accommodate a sizeable quantity of cargo container. — By Jonas Reyes, Manila Bulletin

Subic comes in to provide ease and cost-efficiency,"

LED CONDUCTS SECURITY COORDINATION MEETING





The Law Enforcement Academy of the SBMA Law Enforcement Department, in cooperation with SBDMC, Inc., conducted a Security Coordination Meeting for Subic Bay Gateway Park's (SBGP) locators and service providers on May 10, 2017 at SBDMC's Formosa Hall.

Fourteen locators and seven security agencies participated in the meeting. Major Vicente J. Tolentino, Law Enforcement Department Head, attended the meeting along with Major Angelito B. Barcelon, LED Chief for Operations; Major Geraldo Johnson, LED Deputy Chief for Operations and Lt. Crispin G. Vanta, LED OIC for Law Enforcement Academy. Mr. Alexander N. Viloria of SBMA Labor Department likewise joined the meeting.

The meeting covered the accreditation of the security providers inside the Subic Bay Freeport Zone, requirements, personnel inspection, security coordination, reporting of incidents and advanced training followed by Q & A forum. The coordination and proper protocol on incidents and other security matters were discussed.

Locators and security agencies were reminded about the need and requirements for accreditation. They were also given guidelines in the conduct of post-inspection including taking hands-on approach, instilling discipline and right attitude, setting grooming standard and being familiar with the twelve general orders.

LED likewise advised participants on need for security coordination with LED in serving Search Warrant or Warrant of Arrest by other Agencies, holding of Special Events (ex. Ad Congress/VI-Ps/Dignitaries) and transfer of firearms. Participants were informed about proper reporting of incidents as well.

The advanced trainings offered by LED were also announced - emergency/disaster preparedness seminar, bomb/improvised explosive device (IED) familiarization and detection seminar, security protocols and familiarization firing/firearms proficiency training.

The Law Enforcement Academy is tasked to develop, implement, supervise, coordinate, evaluate and direct all facets of security, law enforcement, motor vehicles, firearms and special emergency response/disaster search and rescue training programs/policies/procedures for SBMA LED, other SBMA departments, and locators within Subic Bay Freeport. It provides seminars on Firearms Safety Procedures as a requirement for private security agencies for SBMA accreditation, and Traffic Rules and Regulations seminars for SBF locators and other agencies outside the SBF upon request.

WISTRON HOLDS SPORTS FEST Y2017

Jan Rey Abiva

Wistron InfoComm (Philippines) Corporation began its annual celebration of Sports Fest in a festive ceremony which officially commenced last March 15, 2017 at exactly 4:00 in the afternoon with the theme "Move as a Team, Create a Unity to Win."

This annual activity was spearheaded by the Administration Department and supported by dedicated committees from each department. Nearly 500 employees and guests were brought together to participate or witness the event.

The celebration kicked off with a Parade of Teams as follows: Gray Team(CPS200), Maroon Team(CPS300/CPS500), Blue Team(CPS100), Black Team(MBL500) & White Team (Admin). The heat did not buck down the employees and guests in joining the activities and as if it has added to the intensity of excitement. For the first time ever, the parade was led by group of employees in motorcycles followed by teams with their respective Muse and Escort.

It was indeed a special and festive day for the Wistron employees. Several activities which include Parade of Teams, Call Out Cheer, Best in Uniform, Mr. & Ms. Sports Fest Competition and opening games were carefully lined up to provide employees the opportunities to showcase their competencies. Guest judges namely Mr. Arjan De Guzman (Technical Support Engineer, Aboitiz Power, Mr. Jefferson A. Payumo (Department Head, Management Information Systems Department, SBDMC), Ms. Daisy P. Nucum (Officer In-Charge, Administrative Services Department, SBDMC) and Engr. Yzagany Geniza (Dean, Engineering Department, Aura College) were invited to rate the performances in selected team presentations and Mr. & Ms. Sports Fest Competition. All mechanics of the competitions were carefully discussed to them as part of the fair and healthy competition.

During the celebration, Mr. Wallice Wang delivered his first Sports Fest Opening Remarks as Managing Director of Wistron. His key message was to enjoy the games but always prioritize safety. He also acknowledged the enthusiasm of the Y2017 Sports Fest Committee in making the celebration full of excitement.

Some of the activities lined up during the event were the "Best in Call Out Cheer" and "Best in Uniform" competition. These two competitions were judged simultaneously by the guest judges. The five teams have prepared their chants to present during the celebration and they were given 1-3 minutes to present their call out cheer. Meanwhile, Best in Uniform was judged while the team is presenting their marvelous cheers.

The Blue Team won the Best in Call Out Cheer and Black Team won the Best in Uniform Award. After various exciting activities, the most awaited event, Mr. & Ms. Sports Fest Competition, began. It is the highlight of the Sports Fest Opening Day which everyone was waiting to see. Mr. & Ms. Sports Fest Competition featuring five (5) stunning female

candidates together with their good-looking escorts commenced with a short modeling. Each pair of candidates proudly represented their team or department.

Unlike previous celebration of WPH Sports Fest, the talent competition was merged in the opening day's program for additional highlights of the event. A loud cheer by candidates' supporters was nonstop while candidates were being introduced and as they presented their magnificent talents. The candidates from Admin Department, Mr. Marc Young and Ms. Jennilyn Piano, were definitely the darling of the crowd as they amazed the crowd with their Bruno Mars' Versace on the Floor dance presentation. Mr. Marc Young and Ms. Jennilyn Piano of Admin Team won the Best in Talent award with a total score of 93 points.

Just like any beauty pageant or contest, the event will not be completed without the question and answer portion. In this portion, candidates were tested in their intelligence or ability to respond to the surprise question that they have picked. Only muse candidates were subjected to question and answer for the winner will represent the company in the SBMA's Ms. Freeport Games and Sports Competition on May 1, 2017.

The candidate from CPS200:Material Operations Department (Gray Team) outmuscled all four candidates. Mr. Jennis Barreto and Ms. Merjean Caoile were crowned as Mr. & Ms. Sports Fest Y2017and received a cash prize. They were proclaimed winner with a total score of 87.16, just 1.5 points away from the First Runner Up—Mr. Marc Young and Ms. Jennilyn Piano of Admin Team—who garnered a total score of 85.65. It was indeed a close fight among these contenders. Black Team's (MBL500) John Joel Arana & Claresse Oliveros were proclaimed as Second Runner Up while Maroon Team's (CPS300CPS500) John Elmer Sunga & Christine Hernandez as Third Runner Up and Blue Team's (CPS100) Jarwin Homerez & Rachel Marinas as Fourth Runner Up. Nobody went home as losers as they each received a special prize and a sash.

A celebration will not be completed without banquet therefore the food committee, in coordination with Greenwich, have prepared food for everyone to enjoy. Guests and employees of all ages enjoyed the lavish food in any corner or places where they were comfortable to munch.

On the other hand, Opening Games such as Amazing Race, Minute to Win It and Catch My Egg were being held beside the Administration Building while the Three Point Shoot Out was held at the basketball court. Just right after the heart stopping Mr. & Ms. Sport Fest Competition, the opening games immediately followed as part of the celebration. These opening games were no ordinary games. With the continuous and tremendous effort of the Sports Fest Committee, they have prepared not just fun but also exciting games.

All of these were made to make this event successful and all efforts were worth it for the reason that happiness were written on the faces of not only players but also the audiences.

SBGP News



Employees ride their motorcycles at the start of the parade.



CPS200:Material Operations Department Gray Team



BEST IN UNIFORM MBL500:PCB Design Center Black Team



BEST IN CALL OUT CHEER CPS100: Repair Department BLUE TEAM



Administration Department White Team



Y2017 Mr. & Ms. Sports Fest CPS200: Material Operations Department Jennis Barreto & Merjean Caoile



CPS300/CPS500 Maroon Team



Mr. Wallice Wang, Managing Director, delivers his first Sports Fest message to employees.

About Jan Rey Abiva

Name: Jan Rey Habla Abiva
Age: 27 y/o
Gender: Male
Civil Status: Single
Occupation: Admin Staff
Company: Wistron InfoComm (Philippines) Corporation
Tenure: 3 years



Employees ride their motorcycles at the start of the parade.



CPS200:Material Operations Department Gray Team



BEST IN UNIFORM MBL500:PCB Design Center Black Team



BEST IN CALL OUT CHEER CPS100: Repair Department BLUE TEAM



Administration Department White Team



Y2017 Mr. & Ms. Sports Fest CPS200: Material Operations Department Jennis Barreto & Merjean Caoile



CPS300/CPS500 Maroon Team



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8 Photo Gallery





10 Photo Gallery



ISO Training for Managers and Internal Quality Auditors March 8-10, 2017 ISO 9001:2015 Quality Management System Course ISO 9001:2015 Internal Quality Audit (IQA)





Labor Day Parade (SBDMC and TECO 3C employees) May 1, 2017

Photo Gallery 11



Taiwan Industrial Delegation July 24, 2017



Business Delegation to Philippines January 10, 2017

TECO 3C HOLDS CLEARANCE SALE





TECO 3C (Philippines) 3C & Appliances, Inc. kicked off its first sale of the year on February 14, 2017 in time for Valentine's Day. The sale lasted until February 17, 2017. The 4-day sale offered discounts of up to 68% on home appliances including standard air conditioners, inverter air conditioners, LED TVs, refrigerators, washing machines, tower fans, DC fans, home theater speakers, coffeemakers and LED bulbs.

A subsidiary of TECO Electric and Machinery in Taiwan, TECO 3C has been selling appliances since 2008 but is bent on re-introducing the leading brand in Taiwan's home-appliance market to the Philippines.

TECO Group has grown rapidly over the decades to become a fully diversified conglomerate with operations in the industrial products, home appliance, information technology, communications, electronics, key components, infrastructure construction, investment and food service sectors. It is also actively involved in major public construction works in Taiwan. After years of effort, TECO has upgraded its operations from conventional heavy electric and home appliance production to become a global high-tech enterprise group with a business reach to over 30 countries on five continents. Its global partners include General Electric, Westinghouse and Eastman Kodak of the United States, Yaskawa and Mitsubishi of Japan, Ericson of Sweden, and Giesecke & Devrient of Germany.

In its continued pursuit to strengthen the TECO brand in the home appliances segment, TECO 3C has stepped up its marketing efforts through three strategic channels - (a) E-Commerce by partnering with Lazada, (b) Project Basis and c) Store and Dealership.

In line with this, TECO 3C held another clearance sale on April 5-7, 2017 to coincide with start of summer. "We are happy to welcome new customers and see repeat customers," said TECO 3C President Jeff Lin. Customers got a chance to buy appliances especially the best-selling air conditioners at 50% discount. Five batches of TECO products will also be shipped this year. Standard and inverter type air conditioners, and inverter refrigerators comprise the 1st batch, 1.5 HP and 2 HP inverter aircons are included on the second batch and mix of 1 HP, 1.5 HP, 2 HP inverter aircons, 3TR aircons and small appliances comprise the 3rd to 5th batches.





THE INVESTMENT THAT COUNTS

Hyannah Gianelli M. Jimenez

We are told nowadays that investments are our gateway to a better future. We are convinced that whatever we invest today appreciate and impact in the future. That's true. But have we really taken a look at what and where we are investing?

Most us are investing our money to financial institutions, we invest our time to work and earn money, we invest on material things, buildings, and other assets. These types of investments appreciate and impact our future here on earth. But what about after life on earth? Do we deal with this reality ahead of us?

As Christians, the Bible tells us that there is an eternal life that awaits us after life on earth. We have two options, eternal punishment or eternal life. Matthew 25:46 tells us "And these will go away into eternal punishment, but the righteous into eternal life."

The question begins with, how can I invest on eternity? Simple. Invest your whole life to Jesus. Sounds cliché but that's the only answer. But how can I invest my life to Jesus? First you have to realize that we are all hell bound. Romans 3:23 tells us " for all have sinned and fall short of the glory of God." Jesus who had a sinless and holy life on earth gave His life as an acceptable sacrifice for the forgiveness of sins of the world.

Jesus saved us for we needed to be saved. And now, Jesus is our only ticket to heaven. Acts 4:12 says "Salvation is found in no one else, for there is no other name under heaven given to mankind by which we must be saved." Sounds clear to me that there will be no other name to trust, to lean on to,

to pray to, to give our life to but only to Jesus who saved us. Even saints, even martyrs, even priests, even pastors and holy men of God have sinned and fell short of the glory of God.

Investing your life to your savior is our only ticket for a secured eternity. We can invest when we accept Him as our God and savior and let Him take over our life and build a relationship with the Lord. Investing on Jesus means loving Him, His ways, His rules, His thoughts, and even loving all the people He created. Loving the Lord means, having compassion to other people, giving what you have to them and loving them as you love yourself. Investing on the Lord means saying no to your personal desires and instead looking for the welfare of others. It means sharing your resources for His glory, your time and tal-ents for His works and

the works of His church.

It means living how Jesus

lived.



He thought I was worth saving





About Hyannah Gianelli M. Jimenez

Hyannah Gianelli M. Jimenez is a Marketing Officer at SBDMC, Inc. She has been working for the company for 6 years and is a valued member of the Investment Services Department. She was voted as Outstanding Employee in 2012.

Aside from planning and developing marketing strategies, Ms. Jimenez is in-charge of designing, creating and improving brochures, pamphlets, banners and other graphic requirements for the company's promotional and marketing activities. In her spare time, she applies her creativity to make mouth watering and customized cakes, cupcakes and other baked goodies.

Life on earth is so short compared to eternity. So whatever you do now, determines where you are going to in the future. Be wise and always go for the **investment that truly counts.**

14 Community Service

SUBIC BAY GATEWAY PARK (SBGP) EMPLOYEES' WALKWAY A Corporate Social Responsibility (CSR) Project of SBGP Locators

Stage 1 construction of the SBGP Employees' Walkway at Gate 4 is now complete.

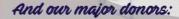
The walkway is now open for use.

We extend our sincerest gratitude to our Locators. Special thanks to:



M5K Group Work
Incorporated





Asahi Group Int'l Corp., Wistron InfoComm (Philippines) Corporation, Suntech Pacific Logistics Corp., Tailin Abrasives Corporation, Cacho Hermanos Subic Inc., Apollo Subic Int'l. Trading Corporation, Upower Building Corp./ Tao Hang Corp., Limech Manufacturing and Trading Corp., Blue Oak Logistics and Property Management Inc., Foo Chi Trading and Resources Inc.

We still need your valuable support to continue the next stages of our project, namely:

- Stage 2: Roofing for existing 48-meter walkway along Tailin Estimated Project Cost: P695,521.35
- Stage 3: Roofing for 9 meter walkway going to Kalakake Bridge Estimated Project Cost: P401,447.58

Thank you for your continued trust and confidence.

Donation to SBMA for Earthquake Victims in Visayas





We extend our sincerest gratitude to our generous locators who gave cash and in-kind donations:

Asahi Group Int'l Corp.
Anglo Asia Commodities Corporation
Saver6.Com, Inc.
Lin Gee, Incorporation
Nakano Tonyeh International, Inc.

TECO

3C Philippines

Home Appliances

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VISION: To make Subic Bay Gateway Park (SBGP) a premier business destination in Asia Pacific

SBDMC, INC., VISION / MISSION Statement

MISSION: To develop a globally—competitive Subic Bay Gateway Park (SBGP) that will meet the needs of the foreign and local investors through excellent service and infrastructure, providing a rewarding work environment for our employees and the best value for our shareholders.

QUALITY POLICY

SBDMC is dedicated to providing quality services to meet the expectations of our customers and in fulfillment of the company's mission and vision by: Continuously improving our management system operating in accordance with ISO 9001, and other business practices with the highest ethical standards; Complying with legal and regulatory requirements; and Nurturing our employees in their pursuit of excellence by providing them with positive working environment and the needed training and resources.

SBDMC Service Awardees





5-Year Service Awardees: Ms. Mary Joy Meriño (left) & Ms. Aileen Encarnacion (right)



15-Year Service Awardee: Atty. Gina Orozco



20-Year Service Awardees: Mr. Jonathan Ong (left) & Mr. Marte Borromeo (right)